



DIRECTOR – FUEL CELLS & CHP

Aris Renewable Energy, LLC

www.arisrenewableenergy.com

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ANNOUNCEMENT!!

Aris Energy Solutions has been selected as the lead provider of the SOLIDpower fuel cell technology in to the US, starting with the NYC/Tri-State area. This initiative is spearhead by two senior energy commercial and technology leaders in the NYC markets, Steve Almeida and Lou Lombardozi. Steve's background and leadership role with Aris Energy Solutions follows:

Aris Renewable Energy is proud to announce recent talent addition to its leadership. Steve Almeida Jr., brings over 20 + years energy experience. Steve started his career in energy while serving aboard U.S. Navy Nuclear Submarines. Having extensive knowledge in energy systems and processes spanning both deregulated and regulated markets; Steve cultivated relationship while always addressing the "Customer's Why". Steve earned his stripes amid deregulated markets in Ontario, Canada prior to his return to N.Y. He then consulted for some of the largest school districts in CT [Bridgeport, New Haven & New London]. Seeing swing in energy prices, Steve worked for one of the largest energy brokers in the world, then moved towards the regulated side, bringing added value to Con Edison's Energy Efficiency Team. Shortly

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after Super Storm Sandy, made it his mission to ensure Con Edison Large Commercial Customers [Banks, Hotels, and select Property Management Firms] had an in depth understanding of utility based incentive programs. During his tenure – Steve helped secure commitments from key customers across the Banking Segment to participate in Utility and NYISO Demand Response Programs – whereby customers monetize respective buildings earning payment for agreeing to curtail energy during peak load times established by the utility/ISO.

Steve's reputation amid large property owners and operators is widely recognized, as one who gets the job done and always follows up. Steve will now serve customers as Director of Fuel Cells & Combined Heat & Power at Aris Renewable Energy LLC. He is already executing this role bringing "Next Generation" energy technologies to the table. "Fuel Cells are classified as Renewables in CA, CT and NY. Hence, their offering should be optimized across energy markets. As a former Submariner – fuel cells were critical to the mission. Fuel Cells, along with batteries help safeguard our lives when out to sea! So a tad nostalgic for Steve to come back to Fuel Cells as a renewable solution for buildings and homes! The energy landscape is constantly evolving, fascinating time to be in the Renewable/ Distributed Energy field. Aris Renewable Energy spawned from DGC CAPITAL, a construction firm with a 30 year history of serving customers well. Aris is positioning itself as a leader, bringing sustainable/renewable energy technology to the market. Steve is extremely motivated to contribute towards that reality!"

Aris is an Energy Services Company which achieves energy efficiency savings, enhances and extends customer implementation of Renewable Energy via our product line, while helps to celebrate your commitment to Sustainability with clients & stakeholders alike